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## ***Logistics and Distribution in U.S. Metros***

**Where are the opportunities for this key industry group?**

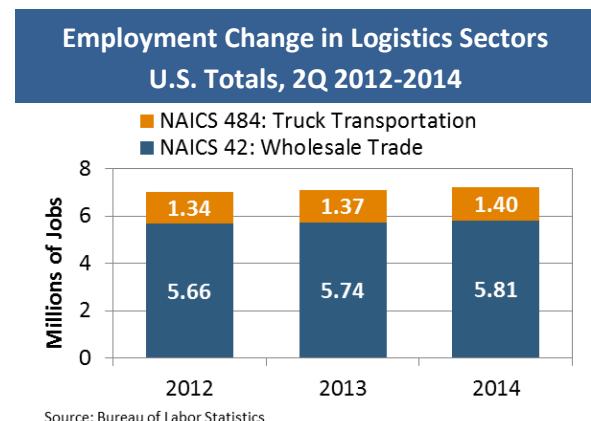


*In this brief we examine U.S. Bureau of Labor Statistics data regarding the two primary employment sectors that comprise most of the logistics and distribution sector: Wholesale Trade (NAICS 42) and Truck Transportation (NAICS 484).<sup>1</sup>*

*Jay Garner, President | email [jay@garnereconomics.com](mailto:jay@garnereconomics.com) | web [www.garnereconomics.com](http://www.garnereconomics.com)*

National economic growth has been strong over the past three years. Between the second quarter of 2012 (2Q 2012) and the second quarter of 2014 (2Q 2014) the U.S. employment base added about 4.8 million jobs, a growth rate of 3.6 percent. The more robust economy has contributed to a resurgence of the production and moving of goods. This, in turn, has driven growth in the logistics and distribution industry, which employs more than seven million people nationally.

Wholesale Trade and Truck Transportation—two sectors that comprise much of this industry—have both experienced significant employment growth in recent years. The Wholesale Trade sector (NAICS 42) added about 147,000 jobs between 2Q 2012 and 2Q 2014, a growth rate of 2.6 percent. The Truck Transportation sector, which is far smaller, added 62,000 jobs over this period, a growth rate of 4.8 percent. Collectively, these two employment sectors added more than 209,000 jobs in the United States over this two-year period. The 10 fastest growing metro areas for logistics and distribution employment between 2012 and 2013 are listed below.



### **10 Fastest Growing Logistics & Distribution Metros, 2012-2013<sup>2</sup>**

Ranked by Percent Change in Annual Employment, 2012-2013

Metro	NAICS 42+484 Employment		Change	% Change
	2012	2013		
Salisbury, MD-DE	2,408	4,759	2,351	97.6%
Huntington-Ashland, WV-KY-OH	4,138	6,096	1,958	47.3%
Myrtle Beach- N. Myrtle Beach, SC-NC	2,373	3,485	1,112	46.9%
Lafayette, LA	9,244	11,910	2,666	28.8%
Bay City, MI	1,388	1,766	378	27.2%
Spartanburg, SC	7,671	9,424	1,753	22.9%
Muncie, IN	1,325	1,579	254	19.2%
Worcester, MA-CT	13,658	16,269	2,611	19.1%
Punta Gorda, FL	600	706	106	17.7%
Gulfport-Biloxi-Pascagoula, MS	2,402	2,766	364	15.2%

*Source: US Bureau of Labor Statistics, Garner Economics*

<sup>1</sup> NAICS 493 (Warehousing and Storage) was excluded because it is a very small component of all US jobs (0.5%).

<sup>2</sup> Only includes metro areas for which data were reported for both sectors in both years. This includes 301 metro areas for NAICS 42 and 336 metros for NAICS 484. BLS suppresses data in order to protect the confidentiality of major employers.

The fastest growing metro areas for employment in logistics and distribution sectors from 2012 to 2013 were exclusively smaller regions located in the Eastern United States; the only region on this list located west of the Mississippi River is Lafayette, LA, which is just west of the Mississippi. Most of the fastest growing logistics and distribution regions are located along major interstate highway corridors and within a short drive of a major metro area. These fast-growing metros also tend to have strong bases of agricultural and/or manufacturing activity.

The two tables below list the metro areas with the strongest concentrations of employment in NAICS 42 and NAICS 484 as measured by location quotients (LQ). A location quotient is a comparison of a given region's share of employment in a sector relative to national averages. For example, if NAICS 42 represents 8.4 percent of jobs in a region that metro area's LQ would be 2.00, because the national share is 4.2 percent.

## Top 10 Metros for Wholesale Trade (NAICS 42) Concentration

Ranked by Location Quotient (LQ) of NAICS 42 for 2013, unless otherwise noted

Metro	Location Quotient	Establishments	Employment
Odessa, TX	1.98	359	6,107
Idaho Falls, ID <sup>1/2/</sup>	1.81	279	3,793
Danville, IL	1.77	99	2,087
Fargo, ND-MN	1.61	840	8,821
Casper, WY	1.57	278	2,810
Janesville-Beloit, WI	1.57	199	4,149
Billings, MT <sup>1/</sup>	1.56	523	5,376
Dalton, GA	1.56	277	4,108
Wausau, WI	1.47	215	4,166
Gainesville, GA	1.37	319	4,336

## Top 10 Metros for Truck Transportation (NAICS 484) Concentration

Ranked by Location Quotient (LQ) of NAICS 484 for 2013, unless otherwise noted

Metro	Location Quotient	Establishments	Employment
Joplin, MO	6.61	130	5,185
Laredo, TX	5.10	380	4,842
Fayetteville-Springdale-Rogers, AR-MO <sup>2/</sup>	5.09	199	10,269
Morristown, TN	4.20	32	1,741
Iowa City, IA	4.19	78	3,773
Fort Smith, AR-OK	4.13	152	4,471
Cedar Rapids, IA	3.88	154	5,513
Anderson, IN <sup>1/2/</sup>	3.58	55	1,402
Lincoln, NE	3.57	131	6,084
Texarkana, TX-AR	3.19	81	1,880

<sup>1/</sup> 2012 data are used for NAICS 42, as 2013 data were suppressed to protect confidentiality of major employers.

<sup>2/</sup> 2012 data are used for NAICS 484, as 2013 data were suppressed to protect confidentiality of major employers.

Source: US Bureau of Labor Statistics, Garner Economics



All 20 of the metro areas that are listed above are small- to mid-sized regions, and most of them are concentrated in the Midwest or Southeast. The location quotients for the leading regions are far higher for Truck Transportation than for Wholesale Trade, as Truck Transportation is simply a far smaller industry at the national level.

For Wholesale Trade, while the areas with top 10 LQs are all smaller metros, there are several larger metros that fall in the top 20, including: Atlanta (1.35), Dallas-Fort Worth (1.29), Miami (1.28), and Houston (1.27). These markets are among the leading distribution centers in the country, but the sheer size of their economies limits how high their concentrations can be.

For Truck Transportation, each of the top 10 markets has a location quotient in excess of 3.00, meaning that this sector accounts for more than three percent of all jobs in these regions, compared with the national share of 1.00 percent. Most of the metro areas on this list are the home bases of major national trucking firms, including: Joplin, MO (Con-way); Fayetteville, AR (J.B. Hunt); Cedar Rapids, IA (CRST); and Texarkana, TX-AR (Southern Refrigerated Transport).

A full listing of labor force and unemployment data for 362 U.S. metro areas is provided on the following pages. Due to Bureau of Labor Statistics disclosure policies, data are not available for all areas as noted on the table.

## All U.S. Metro Areas: The Logistics and Distribution Industry

Annual Establishment and Employment Data, 2013, from Bureau of Labor Statistics

Metropolitan Statistical Area (MSA)	NAICS 42: WHOLESALE TRADE			NAICS 484: TRUCK TRANSPORT.		
	Establishments	Employment	Average Weekly Wage	Establishments	Employment	Average Weekly Wage
Abilene, TX	207	2,747	\$1,019	67	625	\$975
Akron, OH	1,337	16,502	\$1,152	254	4,879	\$952
Albany, GA	198	NA	NA	64	NA	NA
Albany, OR	148	1,444	\$936	75	904	\$841
Albany-Schenectady-Troy, NY <sup>1/</sup>	1,049	12,379	\$1,241	181	2,552	\$901
Albuquerque, NM	1,266	11,327	\$1,003	218	2,520	\$864
Alexandria, LA <sup>2/</sup>	180	NA	NA	65	408	\$765
Allentown-Bethlehem-Easton, PA-NJ <sup>1/</sup>	1,030	12,692	\$1,306	280	4,459	\$939
Altoona, PA	159	2,419	\$885	50	1,638	\$825
Amarillo, TX	318	5,407	\$1,003	117	1,903	\$906
Ames, IA	161	1,440	\$1,183	29	160	\$665
Anchorage, AK	451	4,940	\$1,024	87	1,972	\$1,055
Anderson, IN <sup>1/2/</sup>	111	1,276	\$892	55	1,402	\$828
Anderson, SC <sup>1/2/</sup>	186	1,878	\$782	37	633	\$848
Ann Arbor, MI	402	4,506	\$1,260	64	896	\$1,073
Anniston-Oxford-Jacksonville, AL	129	1,476	\$884	35	440	\$769
Appleton, WI	378	5,342	\$1,030	106	1,277	\$842
Asheville, NC <sup>1/</sup>	632	4,471	\$876	121	1,323	\$810
Athens-Clarke County, GA <sup>2/</sup>	208	NA	NA	57	367	\$746
Atlanta-Sandy Springs-Roswell, GA	11,802	131,089	\$1,442	1,659	27,886	\$866
Atlantic City-Hammonton, NJ	197	2,372	\$979	43	244	\$794
Auburn-Opelika, AL	95	859	\$865	36	421	\$760
Augusta-Richmond County, GA-SC	425	NA	NA	150	1,511	\$812
Austin-Round Rock, TX	2,542	45,335	\$1,543	298	3,931	\$787
Bakersfield, CA	583	9,044	\$1,177	242	4,030	\$1,058
Baltimore-Columbia-Towson, MD	3,712	46,553	\$1,308	754	7,544	\$885
Bangor, ME	219	2,314	\$865	119	1,298	\$766
Barnstable Town, MA	279	1,630	\$1,079	34	165	\$705
Baton Rouge, LA	1,331	13,128	\$1,172	278	3,160	\$932
Battle Creek, MI	103	NA	NA	43	594	\$893
Bay City, MI	75	1,315	\$890	25	451	\$898
Beaumont-Port Arthur, TX	426	5,082	\$1,133	109	868	\$836
Beckley, WV	168	1,678	\$959	64	339	\$753
Bellingham, WA	359	2,513	\$910	79	658	\$832
Bend-Redmond, OR	367	1,593	\$987	50	282	\$793
Billings, MT <sup>1/</sup>	523	5,376	\$1,014	161	NA	NA
Binghamton, NY	264	4,323	\$851	55	599	\$893
Birmingham-Hoover, AL	2,025	24,350	\$1,154	351	6,169	\$887
Bismarck, ND <sup>1/</sup>	351	2,704	\$1,098	135	NA	NA
Blacksburg-Christiansburg-Radford, VA	117	872	\$847	49	573	\$666
Bloomington-Normal, IL	197	2,472	\$1,257	119	1,311	\$876
Bloomington, IN	146	NA	NA	36	370	\$673

Metropolitan Statistical Area (MSA)	NAICS 42: WHOLESALE TRADE			NAICS 484: TRUCK TRANSPORT.		
	Establishments	Employment	Average Weekly Wage	Establishments	Employment	Average Weekly Wage
Boise City, ID	1,236	NA	NA	297	2,897	\$772
Boston-Cambridge-Newton, MA-NH	7,891	85,178	\$1,671	902	9,566	\$968
Boulder, CO	960	5,522	\$1,640	43	430	\$799
Bowling Green, KY <sup>1/</sup>	228	2,238	\$865	67	728	\$825
Bremerton-Silverdale, WA	260	1,254	\$1,093	32	246	\$575
Bridgeport-Stamford-Norwalk, CT	2,422	14,000	\$2,136	119	873	\$1,025
Brownsville-Harlingen, TX	353	3,541	\$698	119	1,763	\$773
Brunswick, GA	104	NA	NA	28	470	\$989
Buffalo-Cheektowaga-Niagara Falls, NY	1,486	19,924	\$1,098	294	3,970	\$907
Burlington, NC	201	2,126	\$937	38	461	\$746
Burlington-South Burlington, VT	481	NA	NA	87	910	\$904
Canton-Massillon, OH	540	6,033	\$960	159	1,760	\$905
Cape Coral-Fort Myers, FL	924	5,865	\$1,008	150	832	\$759
Cape Girardeau, MO-IL	159	1,849	\$845	57	NA	NA
Carbondale-Marion, IL	98	NA	NA	81	429	\$656
Carson City, NV	97	468	\$991	14	73	\$771
Casper, WY	278	2,810	\$1,218	94	753	\$1,103
Cedar Rapids, IA	700	5,615	\$1,165	154	5,513	\$625
Champaign-Urbana, IL	253	3,949	\$945	136	760	\$717
Charleston, WV	318	3,610	\$1,042	88	NA	NA
Charleston-North Charleston, SC	767	6,808	\$1,006	248	3,372	\$801
Charlotte-Concord-Gastonia, NC-SC	5,183	52,192	\$1,196	814	12,330	\$858
Charlottesville, VA	252	1,522	\$1,031	54	350	\$647
Chattanooga, TN-GA	795	8,071	\$1,051	164	NA	NA
Cheyenne, WY	175	963	\$1,005	79	686	\$917
Chicago-Naperville-Elgin, IL-IN-WI	17,779	217,065	\$1,462	6,965	47,345	\$945
Chico, CA	153	1,745	\$954	55	381	\$818
Cincinnati, OH-KY-IN	4,155	52,565	\$1,260	629	8,509	\$885
Clarksville, TN-KY <sup>1/2/</sup>	208	2,091	\$855	74	703	\$725
Cleveland, TN	113	NA	NA	37	NA	NA
Cleveland-Elyria, OH	4,171	44,020	\$1,224	681	8,277	\$886
Coeur d'Alene, ID	204	1,476	\$923	62	268	\$632
College Station-Bryan, TX	190	1,847	\$963	57	548	\$976
Colorado Springs, CO	843	4,965	\$1,151	151	1,130	\$653
Columbia, MO	183	2,360	\$815	52	514	\$792
Columbia, SC	904	12,211	\$1,117	190	2,682	\$838
Columbus, GA-AL	202	2,716	\$864	66	NA	NA
Columbus, IN	114	1,452	\$1,397	43	990	\$820
Columbus, OH	2,707	NA	NA	630	12,090	\$827
Corpus Christi, TX	472	NA	NA	138	2,126	\$936
Corvallis, OR	85	NA	NA	26	208	\$650
Crestview-Fort Walton Beach-Destin, FL	235	1,246	\$1,270	45	229	\$531
Cumberland, MD-WV	75	545	\$792	45	500	\$747
Dallas-Fort Worth-Arlington, TX <sup>1/</sup>	11,990	164,345	\$1,448	1,790	40,099	\$939
Dalton, GA	277	4,108	\$832	54	1,793	\$753
Danville, IL	99	2,087	\$922	44	304	\$1,039
Davenport-Moline-Rock Island, IA-IL	765	9,498	\$1,237	201	3,020	\$870

Metropolitan Statistical Area (MSA)	NAICS 42: WHOLESALE TRADE			NAICS 484: TRUCK TRANSPORT.		
	Establishments	Employment	Average Weekly Wage	Establishments	Employment	Average Weekly Wage
Dayton, OH	983	NA	NA	197	4,136	\$928
Decatur, AL	175	1,685	\$847	65	840	\$800
Decatur, IL	123	1,699	\$1,016	65	1,174	\$802
Deltona-Daytona Beach-Ormond Beach, FL	657	4,021	\$891	106	365	\$639
Denver-Aurora-Lakewood, CO	8,011	NA	NA	751	NA	NA
Des Moines-West Des Moines, IA	1,826	18,364	\$1,342	263	4,845	\$932
Detroit-Warren-Dearborn, MI	5,959	NA	NA	1,274	16,366	\$967
Dothan, AL	201	2,496	\$850	87	1,404	\$860
Dover, DE	148	NA	NA	36	257	\$745
Dubuque, IA	225	3,175	\$883	80	755	\$898
Duluth, MN-WI	272	3,152	\$941	101	1,254	\$837
Durham-Chapel Hill, NC	617	9,280	\$1,794	82	818	\$741
Eau Claire, WI	214	NA	NA	136	928	\$771
El Centro, CA	192	1,782	\$892	73	684	\$699
Elizabethtown-Fort Knox, KY <sup>2/</sup>	132	NA	NA	49	514	\$741
Elkhart-Goshen, IN	428	5,448	\$911	119	1,390	\$868
Elmira, NY	96	NA	NA	19	265	\$867
El Paso, TX <sup>2/</sup>	1,109	9,946	\$904	382	6,173	\$735
Erie, PA	301	3,312	\$930	88	1,008	\$870
Eugene, OR	551	5,582	\$943	90	1,288	\$862
Evansville, IN-KY	478	5,599	\$975	138	2,311	\$888
Fairbanks, AK	52	735	\$1,048	47	683	\$1,043
Fargo, ND-MN	840	8,821	\$1,206	220	2,444	\$854
Farmington, NM	194	1,773	\$1,032	80	1,116	\$960
Fayetteville, NC	214	2,455	\$876	81	1,233	\$669
Fayetteville-Springdale-Rogers, AR-MO <sup>2/</sup>	1,123	8,157	\$1,501	199	10,269	\$844
Flagstaff, AZ	117	858	\$877	38	279	\$997
Flint, MI	332	4,999	\$1,007	63	1,065	\$822
Florence, SC	244	3,114	\$910	77	790	\$815
Florence-Muscle Shoals, AL	167	2,003	\$782	35	193	\$631
Fond du Lac, WI	137	1,724	\$911	90	942	\$803
Fort Collins, CO	627	3,627	\$1,192	94	619	\$675
Fort Smith, AR-OK	379	3,722	\$894	152	4,471	\$785
Fort Wayne, IN	728	NA	NA	207	4,642	\$880
Fresno, CA	839	13,547	\$993	327	4,278	\$777
Gadsden, AL	94	923	\$806	28	549	\$778
Gainesville, FL	260	2,304	\$1,058	32	NA	NA
Gainesville, GA	319	4,336	\$967	83	881	\$822
Glens Falls, NY	119	971	\$1,372	35	196	\$789
Goldsboro, NC	122	2,251	\$855	29	252	\$805
Grand Forks, ND-MN	203	1,955	\$1,016	96	830	\$824
Grand Junction, CO	286	2,301	\$1,004	131	1,198	\$1,016
Grand Rapids-Wyoming, MI	1,485	25,207	\$1,071	308	6,838	\$897
Great Falls, MT	167	1,340	\$940	39	279	\$672
Greeley, CO	447	3,702	\$1,137	250	2,470	\$1,005
Green Bay, WI	487	7,361	\$1,065	236	4,496	\$810
Greensboro-High Point, NC	1,550	18,615	\$1,048	234	5,566	\$860

Metropolitan Statistical Area (MSA)	NAICS 42: WHOLESALE TRADE			NAICS 484: TRUCK TRANSPORT.		
	Establishments	Employment	Average Weekly Wage	Establishments	Employment	Average Weekly Wage
Greenville, NC	179	1,678	\$829	31	260	\$717
Greenville-Anderson-Mauldin, SC	1,222	NA	NA	177	3,186	\$920
Gulfport-Biloxi-Pascagoula, MS	234	1,828	\$955	77	938	\$637
Hagerstown-Martinsburg, MD-WV	244	3,156	\$910	117	1,384	\$880
Hanford-Corcoran, CA	55	582	\$1,016	52	527	\$768
Harrisburg-Carlisle, PA	638	NA	NA	182	7,805	\$1,001
Harrisonburg, VA	140	2,179	\$885	70	948	\$674
Hartford-West Hartford-East Hartford, CT	2,521	NA	NA	273	2,461	\$959
Hattiesburg, MS <sup>2/</sup>	124	NA	NA	52	NA	NA
Hickory-Lenoir-Morganton, NC	485	6,555	\$930	139	2,703	\$777
Hinesville, GA <sup>2/</sup>	12	NA	NA	20	NA	NA
Honolulu, HI	1,678	14,155	\$1,040	117	2,327	\$775
Hot Springs, AR	143	919	\$841	24	84	\$569
Houma-Thibodaux, LA	271	2,603	\$1,036	114	1,592	\$1,086
Houston-The Woodlands-Sugar Land, TX <sup>1/</sup>	10,331	144,445	\$1,619	1,513	23,860	\$1,225
Huntington-Ashland, WV-KY-OH	433	4,781	\$1,028	131	1,315	\$938
Huntsville, AL	497	4,725	\$1,105	75	918	\$750
Idaho Falls, ID <sup>1/2/</sup>	279	3,793	\$896	110	1,098	\$633
Indianapolis-Carmel-Anderson, IN <sup>2/</sup>	3,854	41,920	\$1,160	721	15,939	\$830
Iowa City, IA	305	1,707	\$1,203	78	3,773	\$832
Ithaca, NY	67	522	\$864	9	61	\$579
Jackson, MI	135	1,713	\$955	26	414	\$834
Jackson, MS	767	8,474	\$1,024	210	4,327	\$802
Jackson, TN <sup>2/</sup>	205	NA	NA	48	841	\$851
Jacksonville, FL	2,073	22,407	\$1,230	631	8,813	\$837
Jacksonville, NC	80	438	\$944	36	347	\$640
Janesville-Beloit, WI	199	4,149	\$933	98	1,640	\$846
Jefferson City, MO	144	2,078	\$901	62	NA	NA
Johnson City, TN	196	1,932	\$1,039	33	287	\$733
Johnstown, PA	153	1,778	\$832	60	655	\$751
Jonesboro, AR	218	2,151	\$971	90	796	\$816
Joplin, MO	231	2,890	\$812	130	5,185	\$891
Kalamazoo-Portage, MI	367	5,469	\$1,151	77	1,061	\$817
Kankakee, IL	122	1,951	\$880	102	1,078	\$810
Kansas City, MO-KS	5,534	47,067	\$1,246	659	12,733	\$877
Kennewick-Richland, WA	291	3,086	\$966	128	948	\$812
Killeen-Temple, TX	207	3,976	\$1,007	71	NA	NA
Kingsport-Bristol-Bristol, TN-VA	390	4,386	\$806	127	NA	NA
Kingston, NY	175	NA	NA	40	146	\$680
Knoxville, TN <sup>2/</sup>	1,276	15,154	\$1,125	170	5,852	\$953
Kokomo, IN	88	811	\$1,061	22	288	\$951
La Crosse-Onalaska, WI-MN	181	NA	NA	61	1,184	\$928
Lafayette-West Lafayette, IN	184	2,223	\$947	102	1,134	\$809
Lafayette, LA	878	9,503	\$1,077	273	2,407	\$850
Lake Charles, LA	261	2,757	\$984	80	819	\$808
Lakeland-Winter Haven, FL	756	8,513	\$1,023	273	4,913	\$753
Lancaster, PA	714	11,791	\$883	262	2,975	\$911

Metropolitan Statistical Area (MSA)	NAICS 42: WHOLESALE TRADE			NAICS 484: TRUCK TRANSPORT.		
	Establishments	Employment	Average Weekly Wage	Establishments	Employment	Average Weekly Wage
Lansing-East Lansing, MI	376	NA	NA	110	2,605	\$833
Laredo, TX	352	2,714	\$946	380	4,842	\$802
Las Cruces, NM	139	1,215	\$808	75	335	\$654
Las Vegas-Henderson-Paradise, NV	3,378	20,378	\$1,270	361	3,067	\$843
Lawrence, KS <sup>1/</sup>	166	929	\$975	23	130	\$705
Lawton, OK <sup>1/2/</sup>	71	501	\$634	39	317	\$600
Lebanon, PA <sup>1/</sup>	143	2,710	\$882	51	1,103	\$850
Lewiston, ID-WA	65	NA	NA	28	438	\$715
Lewiston-Auburn, ME	183	NA	NA	50	887	\$814
Lexington-Fayette, KY <sup>2/</sup>	948	NA	NA	136	2,801	\$892
Lima, OH	127	2,098	\$873	63	714	\$816
Lincoln, NE	427	NA	NA	131	6,084	\$898
Little Rock-North Little Rock-Conway, AR	1,416	13,606	\$1,123	327	NA	NA
Logan, UT-ID <sup>2/</sup>	181	1,080	\$760	74	707	\$718
Longview, TX	345	5,199	\$1,220	106	1,803	\$1,172
Longview, WA	146	1,330	\$1,022	43	418	\$759
Los Angeles-Long Beach-Santa Ana, CA	26,226	296,015	\$1,215	2,261	30,660	\$852
Louisville-Jefferson County, KY-IN <sup>2/</sup>	2,795	NA	NA	498	8,576	\$851
Lubbock, TX <sup>2/</sup>	495	6,344	\$1,054	94	1,208	\$794
Lynchburg, VA	269	NA	NA	87	NA	NA
Macon, GA	261	2,805	\$919	86	893	\$749
Madera, CA	87	763	\$1,109	34	356	\$693
Madison, WI	1,010	13,965	\$1,096	270	2,291	\$858
Manchester-Nashua, NH	961	7,263	\$1,597	83	744	\$878
Manhattan, KS	110	1,151	\$838	25	123	\$734
Mankato-North Mankato, MN	126	NA	NA	56	374	\$750
Mansfield, OH	142	1,841	\$834	35	360	\$868
McAllen-Edinburg-Mission, TX	860	7,232	\$764	258	3,665	\$743
Medford, OR	326	NA	NA	75	1,344	\$804
Memphis, TN-MS-AR	2,016	30,913	\$1,194	435	14,437	\$891
Merced, CA	119	2,091	\$805	90	1,060	\$821
Miami-Fort Lauderdale-West Palm Beach, FL	18,033	123,646	\$1,202	1,519	9,694	\$819
Michigan City-La Porte, IN	153	NA	NA	54	576	\$759
Midland, TX <sup>1/</sup>	289	4,409	\$1,525	138	2,556	\$1,103
Milwaukee-Waukesha-West Allis, WI	3,028	35,743	\$1,239	542	7,406	\$932
Minneapolis-St. Paul-Bloomington, MN-WI	5,795	82,334	\$1,524	1,085	13,921	\$911
Missoula, MT	255	1,847	\$952	66	796	\$767
Mobile, AL	576	7,207	\$974	140	2,213	\$839
Modesto, CA <sup>1/</sup>	394	5,865	\$1,000	169	2,946	\$839
Monroe, LA	243	2,581	\$995	69	571	\$729
Monroe, MI	105	1,582	\$1,005	49	443	\$935
Montgomery, AL	382	NA	NA	94	1,212	\$818
Morgantown, WV	97	990	\$1,472	77	664	\$886
Morristown, TN	127	NA	NA	32	1,741	\$1,034
Mount Vernon-Anacortes, WA	149	1,224	\$980	39	553	\$887
Muncie, IN	113	969	\$881	27	610	\$805
Muskegon, MI	125	1,370	\$1,110	39	229	\$683

Metropolitan Statistical Area (MSA)	NAICS 42: WHOLESALE TRADE			NAICS 484: TRUCK TRANSPORT.		
	Establishments	Employment	Average Weekly Wage	Establishments	Employment	Average Weekly Wage
Myrtle Beach-Conway-North Myrtle Beach, SC-NC	370	2,881	\$893	77	604	\$690
Napa, CA	199	1,646	\$1,563	30	536	\$906
Naples-Immokalee-Marco Island, FL	427	3,018	\$1,405	75	233	\$625
Nashville-Davidson-Murfreesboro-Franklin, TN	3,044	37,427	\$1,215	476	13,741	\$857
New Haven-Milford, CT	1,690	14,047	\$1,327	177	1,790	\$976
New Orleans-Metairie, LA	2,494	22,111	\$1,299	349	3,768	\$841
New York-Newark-Jersey City, NY-NJ-PA	36,488	377,765	\$1,575	4,673	42,953	\$927
Niles-Benton Harbor, MI	166	1,745	\$925	30	250	\$911
North Port-Sarasota-Bradenton, FL	1,109	6,885	\$1,080	135	483	\$641
Norwich-New London, CT	347	2,869	\$1,435	37	432	\$981
Ocala, FL	394	3,112	\$826	140	1,504	\$733
Ocean City, NJ	72	323	\$778	11	71	\$818
Odessa, TX	359	6,107	\$1,445	157	1,830	\$1,118
Ogden-Clearfield, UT <sup>2/</sup>	749	6,667	\$933	199	2,099	\$717
Oklahoma City, OK	2,301	26,689	\$1,000	505	6,438	\$823
Olympia-Tumwater, WA	356	3,065	\$1,668	63	665	\$746
Omaha-Council Bluffs, NE-IA	1,768	16,902	\$1,155	459	12,866	\$711
Orlando-Kissimmee-Sanford, FL	3,609	35,030	\$1,168	634	5,940	\$816
Oshkosh-Neenah, WI	193	NA	NA	55	1,873	\$832
Owensboro, KY <sup>1/</sup>	157	1,536	\$993	51	678	\$802
Oxnard-Thousand Oaks-Ventura, CA	1,009	12,763	\$1,396	144	1,377	\$838
Palm Bay-Melbourne-Titusville, FL	611	4,861	\$1,099	98	461	\$657
Panama City, FL <sup>2/</sup>	203	1,947	\$866	32	209	\$626
Parkersburg-Vienna, WV <sup>2/</sup>	98	766	\$855	67	1,125	\$862
Pensacola-Ferry Pass-Brent, FL	494	4,417	\$921	134	876	\$703
Peoria, IL	456	6,876	\$1,000	225	NA	NA
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	8,827	104,337	\$1,530	1,350	15,974	\$971
Phoenix-Mesa-Scottsdale, AZ	8,907	77,941	\$1,320	850	15,043	\$865
Pine Bluff, AR	92	817	\$874	47	245	\$659
Pittsburgh, PA	3,305	38,836	\$1,210	691	10,061	\$919
Pittsfield, MA	120	1,087	\$971	31	168	\$696
Pocatello, ID	131	980	\$932	34	246	\$780
Portland-South Portland, ME	1,395	8,901	\$1,088	140	1,503	\$828
Portland-Vancouver-Hillsboro, OR-WA	6,101	NA	NA	704	NA	NA
Port St. Lucie, FL	563	4,293	\$915	105	568	\$787
Prescott, AZ	177	1,876	\$995	50	206	\$666
Providence-Warwick, RI-MA	2,347	NA	NA	422	3,568	\$902
Provo-Orem, UT	567	5,652	\$1,456	136	835	\$694
Pueblo, CO	134	1,202	\$915	31	208	\$811
Punta Gorda, FL	136	591	\$968	23	115	\$756
Racine, WI	255	2,908	\$954	101	903	\$921
Raleigh, NC	2,197	22,546	\$1,467	265	2,510	\$819
Rapid City, SD <sup>1/2/</sup>	283	2,068	\$930	123	664	\$787
Reading, PA	443	6,856	\$1,067	126	2,110	\$944
Redding, CA	168	1,678	\$817	66	593	\$790
Reno, NV <sup>1/</sup>	977	8,731	\$1,153	182	2,928	\$872
Richmond, VA	2,102	24,395	\$1,172	351	6,295	\$852

Metropolitan Statistical Area (MSA)	NAICS 42: WHOLESALE TRADE			NAICS 484: TRUCK TRANSPORT.		
	Establishments	Employment	Average Weekly Wage	Establishments	Employment	Average Weekly Wage
Riverside-San Bernardino-Ontario, CA	3,976	55,885	\$1,003	1,100	23,070	\$860
Roanoke, VA	506	6,637	\$1,028	115	2,113	\$901
Rochester, MN	211	2,630	\$1,040	110	1,024	\$795
Rochester, NY	1,405	NA	NA	209	2,305	\$784
Rockford, IL	486	5,417	\$1,040	207	1,365	\$986
Rocky Mount, NC	184	2,710	\$1,003	46	381	\$756
Rome, GA	107	1,610	\$1,095	32	257	\$704
Sacramento-Roseville-Arden-Arcade, CA	1,875	NA	NA	346	6,369	\$691
Saginaw, MI	158	2,006	\$1,065	47	692	\$797
St. Cloud, MN	234	4,161	\$889	145	1,582	\$918
St. George, UT	182	1,358	\$781	89	996	\$639
St. Joseph, MO-KS	166	1,792	\$887	86	622	\$760
St. Louis, MO-IL	4,657	52,382	\$1,217	1,021	NA	NA
Salem, OR	460	3,488	\$1,000	123	1,369	\$745
Salinas, CA	368	5,123	\$1,374	127	1,669	\$828
Salisbury, MD-DE	502	3,769	\$973	140	990	\$881
Salt Lake City, UT <sup>1/</sup>	3,858	31,527	\$1,197	501	11,281	\$818
San Angelo, TX	136	NA	NA	41	NA	NA
San Antonio-New Braunfels, TX <sup>1/</sup>	2,287	29,968	\$1,112	498	6,839	\$835
San Diego-Carlsbad, CA	3,958	44,474	\$1,308	486	5,026	\$794
San Francisco-Oakland-Hayward, CA	5,939	72,110	\$1,518	693	8,945	\$865
San Jose-Sunnyvale-Santa Clara, CA	2,398	NA	NA	220	4,823	\$826
San Luis Obispo-Paso Robles-Arroyo Grande, CA	308	2,589	\$933	37	524	\$776
Santa Cruz-Watsonville, CA	287	3,460	\$1,202	33	332	\$671
Santa Fe, NM	161	946	\$921	11	58	\$674
Santa Barbara-Santa Maria-Goleta, CA	406	4,538	\$1,185	80	911	\$938
Santa Rosa, CA	633	7,258	\$1,179	109	1,163	\$894
Savannah, GA	462	NA	NA	210	2,125	\$757
Scranton-Wilkes-Barre-Hazleton, PA	666	10,491	\$929	239	3,748	\$864
Seattle-Tacoma-Bellevue, WA	9,133	79,321	\$1,420	720	11,601	\$875
Sebastian-Vero Beach, FL	157	695	\$2,729	25	103	\$642
Sheboygan, WI	139	2,082	\$970	60	639	\$886
Sherman-Denison, TX	131	1,127	\$891	32	352	\$977
Shreveport-Bossier City, LA	680	7,676	\$1,048	156	2,061	\$853
Sioux City, IA-NE-SD	387	3,530	\$1,000	176	NA	NA
Sioux Falls, SD	901	7,317	\$1,105	251	NA	NA
South Bend-Mishawaka, IN-MI	474	5,694	\$1,003	101	1,451	\$914
Spartanburg, SC	439	6,281	\$1,001	126	3,143	\$830
Spokane-Spokane Valley, WA <sup>1/2/</sup>	785	9,228	\$1,111	116	1,981	\$845
Springfield, IL	230	3,319	\$1,130	79	404	\$768
Springfield, MA	635	7,538	\$1,135	160	1,816	\$934
Springfield, MO	687	NA	NA	219	5,748	\$854
Springfield, OH	108	NA	NA	33	1,543	\$826
State College, PA	102	929	\$902	49	497	\$802
Stockton-Lodi, CA	536	10,867	\$1,016	287	6,302	\$872
Sumter, SC	65	724	\$866	21	349	\$847
Syracuse, NY	980	14,126	\$1,196	146	3,155	\$882

Metropolitan Statistical Area (MSA)	NAICS 42: WHOLESALE TRADE			NAICS 484: TRUCK TRANSPORT.		
	Establishments	Employment	Average Weekly Wage	Establishments	Employment	Average Weekly Wage
Tallahassee, FL	333	NA	NA	58	NA	NA
Tampa-St. Petersburg-Clearwater, FL	4,655	42,879	\$1,190	755	6,173	\$822
Terre Haute, IN	157	NA	NA	105	NA	NA
Texarkana, TX-AR	183	NA	NA	81	1,880	\$739
Toledo, OH	908	10,270	\$1,010	239	4,130	\$925
Topeka, KS	319	NA	NA	96	761	\$899
Trenton, NJ	432	6,104	\$1,688	70	925	\$943
Tucson, AZ	781	7,706	\$1,037	131	1,847	\$746
Tulsa, OK <sup>2/</sup>	1,814	15,614	\$1,140	280	4,291	\$978
Tuscaloosa, AL	194	NA	NA	100	1,168	\$771
Tyler, TX	307	3,222	\$997	62	729	\$921
Utica-Rome, NY	246	3,225	\$911	58	829	\$947
Valdosta, GA	164	1,240	\$816	47	674	\$904
Vallejo-Fairfield, CA	267	4,219	\$1,144	85	1,304	\$793
Victoria, TX	134	2,078	\$1,258	54	535	\$903
Vineland-Bridgeton, NJ	155	2,765	\$889	41	1,001	\$990
Virginia Beach-Norfolk-Newport News, VA-NC	1,481	18,153	\$1,044	411	3,625	\$736
Visalia-Porterville, CA	308	3,855	\$1,041	167	2,082	\$811
Waco, TX	310	4,191	\$915	80	1,162	\$796
Warner Robins, GA <sup>1/</sup>	64	553	\$964	24	213	\$760
Washington-Arlington-Alexandria, DC-VA-MD-WV	5,929	54,712	\$1,742	916	9,455	\$832
Waterloo-Cedar Falls, IA	293	NA	NA	96	993	\$844
Wausau, WI	215	4,166	\$824	105	1,260	\$739
Weirton-Steubenville, WV-OH <sup>1/</sup>	99	886	\$838	49	416	\$739
Wenatchee, WA	138	2,836	\$767	37	205	\$745
Wheeling, WV-OH	165	NA	NA	54	497	\$842
Wichita, KS	1,036	9,388	\$1,120	210	2,506	\$780
Wichita Falls, TX	202	1,814	\$918	49	NA	NA
Williamsport, PA	171	2,452	\$887	60	741	\$954
Wilmington, NC	499	3,727	\$965	95	765	\$767
Winchester, VA-WV	154	NA	NA	71	793	\$814
Winston-Salem, NC	855	8,319	\$998	180	3,045	\$809
Worcester, MA-CT	1,301	13,320	\$1,334	236	2,949	\$992
Yakima, WA	279	4,258	\$924	130	1,197	\$791
York-Hanover, PA	465	6,363	\$991	139	2,811	\$933
Youngstown-Warren-Boardman, OH-PA	643	7,698	\$912	245	4,218	\$908
Yuba City, CA	100	NA	NA	66	376	\$675
Yuma, AZ	142	1,281	\$1,092	66	450	\$645

<sup>1/</sup> 2012 data are used for NAICS 42, Wholesale Trade, as 2013 data were suppressed to protect confidentiality of major employers.

<sup>2/</sup> 2012 data are used for NAICS 484, Truck Transportation, as 2013 data were suppressed to protect confidentiality of major employers.

NA = No data were reported for 2012 or 2013 to protect confidentiality of major employers

Source: Bureau of Labor Statistics, Quarterly Census of Employment and Wages (QCEW)



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Since 2003, our team has been headed by Jay Garner, with more than 35 years of experience as an award-winning economic developer, chamber of commerce CEO, and site location consultant/economic development strategist.

### **Garner Economics LLC**

715 Birkdale Drive | Atlanta, GA 30215  
770-716-9544 (office)  
[www.garnereconomics.com](http://www.garnereconomics.com) | [info@garnereconomics.com](mailto:info@garnereconomics.com)